An Introductory Guide to Wharton Undergraduate Student Clubs

Wharton Council E-Booklet 2018-2019









Opening Statement

Dear Wharton Students,

Welcome to another exciting year for clubs at Wharton! Thank you for taking the time to learn about how our clubs – comprised of undergraduate students from Wharton and Penn overall – enhance the student life experience throughout your time at Wharton and Penn. Through full-day conferences, weekly events, general body meetings, oncampus recruiting facilitation, and more, our clubs and club leaders provide endless opportunities for you to engage and explore your interests within Wharton. From marketing consulting to stock pitching to treks to New York City, clubs serve to educate outside the classroom while also building community and camaraderie.

This packet is a great reference to help you find which Wharton clubs and organizations are the best fit for you. We strongly encourage you to attend **Clubbing Night**, which will happen in the first week of classes to talk with club representatives and find out how to get involved, attend initial general body meetings, see what communities you identify with, and overall have fun! If you don't want to join anything yet, no problem - wait until Spring or join in another semester.

Every club has a New Student Programming (NSP) initiative. NSP events are designed specifically for new students like yourselves to help you learn more about the club and also join a community as soon as you get on campus. On each club's page below, you will find details about their NSP initiative. NSPs are a great way to get involved, and we highly encourage that you take advantage of them! Additionally, each club has a page on Campus Groups, Wharton's online interface for club-student interaction. We recommend you join clubs' and Wharton Council's campus groups page, as it is a great way to stay tuned of upcoming events.

We hope that you will find this packet of information useful as you begin to explore how you will engage the Wharton club community. The Wharton Council oversees this body of clubs and we hope to serve as your resource as you find your place at Wharton. Please do not hesitate to reach out to us or the Wharton Undergraduate Division with any questions or concerns!

See you at Clubbing Night!

The Wharton Council – whartoncouncil.org



About Wharton Council

The Wharton Council's mission is to foster a more complete co-curricular experience for the entire Wharton undergraduate community. Our mission has two parts: clubs and traditions. The Wharton Council supports our clubs through funding, recognition and events such as the Wharton Undergraduate Leadership Forum and End of Year Club Awards Night. We also foster community through our school-wide social events called Traditions such as the Business of Life Lecture, Hostile Takeover: Wharton's Game of Assassins and the monthly Wonderful Wednesdays at Wharton.

The Wharton Council recruits six members from the freshman class at the start of each spring semester. We will host an information session in December and another in January. We have an application, two meet-and-greets and two rounds of interviews.

For more information, please visit our website at whartoncouncil.org!



Clubbing Awards Night 2018

Each year, Wharton Council presents a number of awards to undergraduate clubs that have excelled in particular areas of student life. Wharton Council would like to recognize the following clubs for their exceptional achievements during the 2017-2018 year:

Best Large Club:

Marketing Undergraduate Students Establishment (MUSE)

Best Small Club:

Penn Undergraduate Biotech Society

Most Collaborative Event:

WUCC, PIIC, and MUSE "Consulting Camp"

Most Innovative Event:

Wharton Undergraduate Hedge Fund Club "Quant Panel"

Best Event:

Black Wharton Undergraduate Association "The Black Ivy League Conference"

Best New Student Program:

Wharton Undergraduate Data Analytics Club "Data@Nite Series"



Clubbing Recruiting for Board/Committee Positions

The table outlines the recruiting process for committee and board positions only. Every club has general membership opportunities and/or New Student Programming events.

Please see each club's individual page for that information.

Club	Written Application	1 st Round Interview	2 nd Round Interview	Other Notes
Black Wharton Undergraduate Association	V	V		
Marketing Undergraduate Students Establishment	√	V	V	Only our consulting branches hold two interviews where both are case interviews. The other 9 committees only hold 1 interview that are not case-based
Penn Actuarial Society	V			
Penn Fashion Collective	V	V		
Penn International Impact Consulting	V	V	V	2 nd round interview is a case interview
Penn Microfinance	V	V		
Penn Social Entrepreneurial Movement	V	V		
Penn Undergraduate Biotech Society	V	V		
Social Impact Consulting	V	V	V	2 nd round interview is a case interview
Undergraduate Media and Entertainment Club	√			
Undergraduate Statistics Society	V	$\sqrt{}$		
Undergraduate Sports Business Club	V	V		
Wharton Alliance	V	V		
Wharton Asia Exchange	V	V		
Wharton Business and Law Association	V	V		
Wharton China Association	V	V		
	•		•	
Wharton Europe	V	V		
Wharton Global Research and Consulting	V	V	V	2 nd round interview is a case interview
Wharton Hedge Fund Club	V	V		



Clubbing Recruiting for Board/Committee Positions Continued

Club	Written	1 st Round	2 nd Round	Other Notes
	Application	Interview	Interview	
Wharton Investment and				
Trading Group		/		
Wharton Korea Undergraduate Business Society	V	V		
Wharton Latino Undergraduate				
Association				
Wharton Management Club		V		
Wharton Middle East and North Africa Club	\checkmark	$\sqrt{}$		
Wharton Private Equity Venture Capital	√	V		
Wharton Undergraduate Consulting Club	V	$\sqrt{}$		2 nd round interview is a case interview
Wharton Undergraduate Data Analytics Club	\checkmark	\checkmark		
Wharton Undergraduate Energy Group	√	\checkmark		
Wharton Undergraduate Entrepreneurship Club	√	V		
Wharton Undergraduate Finance Club	V	V		The Case Team is open to all interested students
Wharton Undergraduate FinTech Club	\checkmark	\checkmark		
Wharton Undergraduate Giving Society	√			
Wharton Undergraduate Healthcare Club	√	V		
Wharton Undergraduate Hospitality and Travel Club	V	V		
Wharton Undergraduate Real Estate Club	\checkmark	V		
Wharton Women				
YouthHack Undergraduate Penn Society	√	V		



Table of Contents

Wha	arto	on Council Recognized Clubs	
	1.	Black Wharton Undergraduate Association (BWUA)	. 8
	2.	Marketing Undergraduate Students Establishment (MUSE)	9
:	3.	Penn Actuarial Society (PAS)	. 10
	4.	Penn Fashion Collective	. 11
	5.	Penn International Impact Consulting (PIIC)	. 12
	6.	Penn Microfinance	. 13
	7.	Penn Social Entrepreneurial Movement (PennSEM)	. 14
	8.	Penn Undergraduate Biotech Society (PUBS)	. 15
!	9.	Social Impact Consulting (SIC)	. 16
	10.	Undergraduate Media and Entertainment Club (UME)	. 17
	11.	Undergraduate Sports Business Club (USBC)	. 18
	12.	Undergraduate Statistics Society (USS)	. 19
	13.	Wharton Alliance	. 20
	14.	Wharton Asia Exchange (WAX)	. 21
	15.	Wharton Business and Law Association (WBLA)	. 22
	16.	Wharton China Association (WCA)	. 23
	18.	Wharton Europe	. 25
	19.	Wharton Global Research and Consulting (GRC)	26
	20.	Wharton Hedge Fund Club (WHFC)	. 27
	21.	Wharton International Business Review (IBR)	. 28
	22.	Wharton Investment and Trading Group (WITG)	. 29
	23.	Wharton Korea Undergraduate Business Society (WKUBS)	30
	24.	Wharton Latino Undergraduate Association	. 31
	25.	Wharton Management Club (WMC)	. 32
	26.	Wharton Middle East and North Africa Club (MENA)	. 33
	27.	Wharton Private Equity Venture Capital (PEVC)	. 34
	28.	Wharton Undergraduate Consulting Club (WUCC)	. 35
	29.	Wharton Undergraduate Data Analytics Club (WUDAC)	36
	30.	Wharton Undergraduate Energy Group (WUEG)	. 37
	31.	Wharton Undergraduate Entrepreneurship Club (WUEC)	. 38
	32.	Wharton Undergraduate Finance Club (WUFC)	. 39
	33.	Wharton Undergraduate FinTech Club (WUFT)	.40
	34.	Wharton Undergraduate Giving Society (WUGS)	. 41
		Wharton Undergraduate Healthcare Club (WUHC)	
		Wharton Undergraduate Hospitality and Travel (WUHT)	
		Wharton Undergraduate Real Estate Club (WUREC)	
		Wharton Women (WW)	
	၁ ᢖ.	YouthHack Undergraduate Penn Society	40





Black Wharton Undergraduate Association (BWUA) is a mentorship driven organization dedicated to enhancing the collegiate experience and accelerating the professional aspirations of our members. In order to meet these goals, BWUA provides its members with internship information, interactive business conferences, community service opportunities, and alumni networking among other initiatives. BWUA holds monthly general body meetings to share information on strategies to succeed while at Penn. Our organization is open to all Penn students.

Structure

The BWUA board is comprised of the appointed and elected board members. The appointed board contains nine positions: Director of Professional Development, Academic Development, Community Service, Alumni Relations, Marketing, Co-Chairs of the Howard E. Mitchell Memorial Conference, Freshman Liaison, Chair of the Black Ivy League Business Conference, and Chair of BWUA Consulting. The elected board members are decided by active BWUA members in a standard voting process. The elected board comprises the President, VP of Finance, VP of Internal Relations, VP of External Relations, and VP of Corporate Development. Each board member can elect to form a committee, although this varies on a semester basis. The HEMM Conference, BILBcon, and BWUA Consulting have committees.

Events

Howard E. Mitchell Memorial Conference (HEMM): Established in 1986, The HEMM Conference is held in honor of Dr. Howard E. Mitchell, a former professor at Penn dedicated to corporate social responsibility and diversity. This conference features a career fair from partner firms in finance, consulting, technology and retail industries. Students gain great exposure to a variety of corporations in the Financial Services, Consulting, Technology and Retail industries.

Black Ivy League Business Conference (BILBCon): Established in 2016, The Black Ivy League Business Conference is a conference whose purpose is to bring together ambitious and high-achieving minority students across all Ivy League institutions for two days to offer them a unique platform to collectively further their professional development.

Galvanizing Adolescents Toward a Legacy of Achievement (GALA): Launched in 2009, the GALA reaffirms BWUA's institutional commitment to civic engagement and corporate social responsibility. Each year, BWUA honors one local organization whose exemplary work supports, uplifts, and inspires members of our Philadelphia community.

Freshman Luncheon: Launched in 2006, the annual BWUA Freshmen Luncheon serves as a kickoff to a new school year and an introduction to BWUA for freshmen. The luncheon provides a chance for incoming freshmen to foster a community among themselves and meet current BWUA members.

New Student Programming

Our incoming freshmen are welcomed with the annual Freshmen Luncheon where our freshmen are introduced to the BWUA family and served an incredible meal. Following the Freshmen Luncheon, BWUA hosts **Freshmen Fridays** to bring together our freshmen and new BWUA members twice a month to build meaningful relationships among themselves.

Available Positions

In addition to becoming a general body member or participating in our NSP, members will be able to apply to join the BWUA Consulting committee as a Consultant working for a local Philadelphia business client or join the committee for BILBCon.

How to Join

Visit our website at www.blackwharton.com or email us at <u>blackwharton@gmail.com</u> to get involved. For more information or questions regarding BWUA, contact Dotun Adejare, President: adedotun@wharton.upenn.edu



We aim to promote the academic study and professional practice of marketing among University of Pennsylvania students by providing a forum for students, field experts and community leaders to share their knowledge and creativity. In short, we're the go to club for all things marketing.

Structure

MUSE consists of three parts: the executive board, committee members, and general body members. <u>All 11 committees are recruiting in the Fall</u> – including our nationally award-winning Case Team and our Fortune 500 Consulting Teams. All schools/years/majors are encouraged to apply!

Opportunities

<u>Consulting:</u> Every semester, MUSE partners with ~8 businesses and ~5 nonprofits to provide professional for-profit and pro-bono consulting services. In the past, MUSE has worked with Coca-Cola, GoodWill, and Merck. No prior experience or specific major necessary!

<u>Conferences:</u> We host two annual conferences. (1) MARC (Marketing, Advertising, Retail, Conference) which connects companies like Macy's, L'Oreal, and more to undergraduate students for internships and jobs. (2) WUMC (Wharton Undergraduate Marketing Conference) provides a day of educational and networking opportunities for all students.

New Student Programming (NSP): For our NSP series, we will be co-hosting Consulting Camp with WUCC and PIIC. Consulting Camp provides an opportunity to learn consulting hands-on. MUSE will be focusing on marketing frameworks that are essential to consulting and case interviews.

<u>And More:</u> There's still 8 more amazing committees, covering things like an annual case competition (past companies: vitaminwater, eBay, Hershey's), web analytics, innovation, Social Impact, Finance, and more. <u>Learn more here</u> - there's a place for everyone!

How to Join

We'll have an information session in the fall, and applications will be released that day. We *highly* recommend applying to multiple committees! For more information, contact Jessica Kim, president, at musepenn@gmail.com or visit our website at www.musepenn.org



Penn Actuarial Society provides a resource for the actuarial community at the University of Pennsylvania and to raise awareness about and foster interest in actuarial opportunities.

Structure

We have a relatively small and flat board which is consisted of President, Vice President, Treasurer, Corporate Communications Chair, Membership Chair, and Social Chair. We also have three committees, Corporate, Membership, and Social. All students interested in actuarial science or actuarial career, regardless of major and year, are welcome to apply to be a part of a committee or join as general members with a chance to join the board by the beginning of the spring semester.

Events

Employer Info Sessions (EIS): Alumni and actuarial professionals working in different actuarial industries come to represent their companies and brief about internship and full-time opportunities. Many of the sessions are scheduled in fall semester, and they are great start to learn about actuarial career track.

New Student Programming

Actuary 101: What is actuary? Why is "actuary" consistently ranked as best job by WSJ? This event introduces what actuaries do in the real world and advices on how students can better prepare themselves for this career at Penn. Students will also participate in a case study that mimics problems actuaries encounter in their careers.

Actuarial Careers: After learning more about the actuarial concentration at Penn, students can learn how actuaries apply their knowledge. Students will be introduced to the various paths that an actuary can take, from life insurance or health insurance to other unconventional actuarial careers.

How to Join

Applications for Corporate Committee Member, Membership Committee Member, and Social Committee Member will be available early fall through the PAS newsletter. For general membership, please inquire with the club leaders at Clubbing Night. Applications, openings, and deadlines for spring board positions will be announced after winter break.

For more information or questions regarding PAS, contact Kaini Chen, President:

kainic@wharton.upenn.edu



The Penn Fashion Collective is an organization for anyone on Penn's campus with a passion for fashion. Students with even the slightest interest are welcome to explore the various opportunities we supply to network, learn about, and experience the fashion industry through a multitude of perspectives. As the fashion hub on Penn's campus, we in the Penn Fashion Collective are dedicated to giving fashion a voice in an otherwise preprofessionally driven environment. Part of our club functions as the CFDA of Penn, as we support and nurture new and emerging design talent to showcase in our annual fashion show. While we continue to develop a space for the creative side of the industry, we have grown to represent and connect Penn students with any and all of the countless opportunities the fashion industry provides.

Structure

Penn Fashion Collective is headed by an executive board comprised of two Co-Presidents, Vice President of Finance and Corporate Sponsorship, Vice President of Marketing, Vice President of Events, and Vice President of Fashion Show. Vice Presidents lead committees of their own. The Finance, Marketing and Events Committees consist of approximately 5-10 people and the Fashion Show Committee consists of 30-40 people. The general body membership is roughly 100 members.

Available Positions

Positions available in the fall include general body members, as well as membership on the Marketing, Finance, Events, or Fashion Show Committees.

New Student Programming and Events

We host a

variety of social events, internship panels, and speaker events with industry professionals. Over the years we have brought in several key players in the fashion world such as Vera Wang, Rebecca Minkoff, and Michael Kors as guest speakers. Our largest event is our annual spring fashion show. The show is an opportunity for students to be involved in all areas of fashion including styling, design, hair/makeup, production and backstage. We also organize the annual Penn Fashion Week in collaboration with Wharton Retail Club and Delta Sigma Pi.

How to Join Get updates

on all of our events by joining our listserv at www.pennfashioncollective.com/join. A great first step to being more involved is attending our first GBM at the beginning of the semester. More information about the meeting will be sent via our listserv and posted on our Facebook page, at www.facebook.com/pennfashioncollective.

For more information or questions regarding PFC, contact us at pennfashioncollective@gmail.com.



Penn International Impact Consulting provides pro-bono consulting services to non-governmental organizations (NGOs) across the globe. By applying our learned business acumen, we partner with NGOs to create sustainable social impact via on-site and off-site consulting operations. In our history, we have collaborated with over 50 NGO's to develop peace initiatives, build community infrastructures, and empower abandoned women and children in developing countries across the globe. We believe in scalable, measurable results.

Structure

PIIC (pronounced "peak") is organized into 4 to 6 consulting teams, each composed of 4 Associate Consultants and led by 2 Senior Consultants. Each team works with an NGO remotely (off-site) during the school year and travels to the NGO headquarters (on-site) during the summer. All Associate Consultants are guaranteed a spot on these summer consulting trips. This past summer, we had four on-site trips to Guatemala, Singapore, South Africa, and Sri Lanka.

Associate Consultants are also responsible for working directly with the Executive Board and Senior Consultants to advance the mission of PIIC by organizing campus-wide events, managing PIIC branding, and assisting with corporate partnerships. AC's gain consulting experience throughout the school year and develop leadership experience sourcing and organizing international trips from the ground up. By joining PIIC, AC's can expect to gain skills including Business Development, Marketing, Design, and Business Strategy.

In addition, all PIIC consultants will participate in a number of training sessions led by alumni at top tier consulting organizations throughout the school year.

New Student Programing

Impact Consulting Panel: Speakers from top consulting firms will be discussing what the industry is as well as deep-diving into social impact consulting.

Consulting Interview Workshop: Aims to equip attendees with skills and a preliminary understanding of how a case interview works that could be useful beyond PIIC's interview process.

How to Join

In the fall, we recruit for a new cohort of Associate Consultants. We recruit from all schools, years, and majors. Following two information sessions held during the beginning of September, the written application will open. If selected for an interview, candidates should expect to meet with board members and be assessed on their dedication to social impact, moral integrity, and ability to think flexibly. In the second round, candidates may be asked to showcase presentation skills and review a case. SC and Executive Board membership is reserved for returning PIIC consultants.

For more information or questions regarding PIIC, check out our website (penniic.com) or contact Ricardo Pena, President: ricardop@wharton.upenn.edu



Penn Microfinance seeks to educate and empower students through partnerships with microfinancee institutions, hands-on experiences, independent research and networking opportunities. Penn MFC strives to be an effective social impact group by establishing partnerships with microfinance institutions around the world to work on hands-on consulting projects during the year, followed by service trips over the summer. With these goals, we also host the first and largest undergraduate microfinance conference in the US.

Structure

Board Positions:

- 1) President
- 2) VP of Finance
- 3) VP of Outreach
- 4) VP of Communications
- 5) VP of Events
- 5) Project team leaders (4)
- 6) Think Tank Director
- 7) Conference Director

Membership: All team members of Board, Project Teams, Think Tank and Conference automatically become members of the Penn Microfinance club.

Events

Penn Microfinance Conference: The conference is our largest event and we have held a conference every year since 2007. As part of the conference we bring in speakers to lead a discussion about various topics concerning microfinance, including one keynote speaker.

Microfinance Debate Competition: We introduce a debate topic to students a week before the event and they must create arguments for both sides of the debate. The goal of this event is to improve awareness about difficulties in microfinance.

Kiva Lending Event: We host a workshop to teach how to make small loans through the Kiva website.

How to Join

Applications are released after our first GBM in the fall. We will be recruiting students for the positions on the project teams (Brazil, Rwanda, Philippines), for the Think Tank (our research group), and for the Conference team, depending on their availability (more info to come). For general body membership, please inquire at Clubbing Night.

For more information or questions regarding Penn Microfinance, contact Divya Rajagopal:

divyaraj@wharton.upenn.edu



Penn Social Entrepreneurship Movement (PennSEM) aims to make Penn the leading educator in social impact and social enterprise models by providing academic resources and real-world experiences for students to explore the field of social entrepreneurship. From teaching students about social entrepreneurship through discussions and immersion trips, leading consulting engagements with global social enterprises, helping students start their own social impact initiatives, and guiding students on developing their businesses, PennSEM endeavors to foster a tightly-knit community of future social entrepreneurs.

The Movement - Five Committees, each with committee co-chairs, led by two Presidents:5

- 1. **Consulting** consultancy for real social enterprises. Our teams consult for different businesses, ranging from new ventures to \$130+ billion investment management firms, offering robust recommendations and acquiring valuable skills and experiences.
- 2. **Compass Fellows** year-long incubator program for freshmen to start their own social ventures from the ground up. The fellowship includes training sessions, speakers, summits, and presentations.
- 3. **Founders** an extension of Compass Fellows for all Penn students who seek to expand their social ventures. This program includes support for fundraising, continuing to scale enterprises, and start-up development.
- 4. **Experiential** organizes events on campus such as speakers, roundtables, and workshops, as well as trips to soial enterprises. We invite a diverse selection of speakers from different areas to provide insight into the field, and also connect interested students with appropriate resources and connections.
- 5. **Operations** committee focused on driving growth and change within PennSEM. This committee focuses on internal facing events, including member development and social events.

New Student Programming

We will host two major events for NSP. The first will be an introduction to our organization, and the second will be an introduction to Social Entrepreneurship.

Annual Events

Fall/Spring Break Trips: Organized for members to visit and meet founding members of social enterprises to explore the landscape of social entrepreneurship in exciting locations. Past locations have included San Francisco, India, and Washington, DC.

Social Impact Talks: A dynamic 50-minute exchange of ideas, information and insight from five Penn professors about their groundbreaking work in social impact.

How to Join

Membership

Total club membership is usually around 60. We will hold info sessions at the beginning of the year, and the recruitment process will consist of a written application followed by one in-person interview.

Available Positions Include: Chair of Operations, Treasurer, Consultants, Compass Fellows, Experiential members, and Founders

For more information or questions regarding PennSEM, please email our Presidents, Parth Khare (kparth@wharton.upenn.edu) or Aishwarya Nadgauda (ainadg@wharton.upenn.edu)



The Penn Undergraduate Biotech Society (PUBS) is a student-run, professional organization dedicated to connecting students who share an avid interest in biotechnology and business.

Structure

PUBS consists of three committees, each focusing on various aspects of biotechnology. The three committees are: Research (led by Joe Maggiore), Finance (led by JP Solomon), and Consulting (led by Jennie Daisak).

Events

Biotech101 Conference: learn and participate in discussions about the future of the biotechnology industry and speak with leaders in the industry. Interact with speakers varying from scientists to biotech CEOs to venture capitalists looking to invest in novel treatments.

Committee presentations: research and present alongside your committee members on specific aspects of the biotech industry (e.g. valuation of biotech companies, emergence of a new therapy, anticipated regulatory changes).

Pro bono work with a startup biotech in Philadelphia: get first hand exposure to the life sciences and biotech industry.

New Student Programming

PUBS will hold a "Biotech Bootcamp" which will be a crash-course introduction to the biotech industry over the span of 1-2 weeks. Modules will include the drug development process, the biotech financing landscape, and an introduction to important products and technologies.

How to Join & Available Positions

General body membership is open to all: please inquire either at the Club Fair or with the President. We will also be recruiting for committee positions (finance, consulting, and research). We anticipate applications to be available within the first few weeks of the semester after PUBS has had the opportunity to host an initial introductory general body meeting.

For more information or questions regarding Penn Undergraduate Biotech Society, contact Vedant Thyagaraj, President: vedantt@wharton.upenn.edu



SIC provides pro bono consulting services to social sector organizations, including social enterprises, non-profit organizations, and B corporations, with the aim of increasing their impact. Even as we partner with impact oriented clients and empower them to best achieve their goals, we focus on the personal and professional growth of our consultants. SIC provides undergraduate students with an invaluable opportunity to apply the frameworks and theories learnt in the classroom to solve real problems. We believe that it is our responsibility to seek to have a positive impact on the community we live in. Through our two-fold focus on our clients and consultants, we aim to generate the greatest amount of social impact.

Structure

We benefit from a very flat structure. The president, vice president, and 5-8 project leaders sit on the executive board. Each project leader leads a team of 4-5 student consultants in working with a particular client over the course of the semester. Some of our past clients have included the Make A Wish Foundation, Girl Scouts of America, Unreasonable Group, Water Equity, and Philadelphia Fringe Arts.

Events

Semester projects: Each team works closely with client organizations to address strategic, operational, or financial challenges by applying the talents, skills, and insights developed in the classroom or taught during training sessions.

Training sessions: Regular training sessions are hosted by leading consulting firms or senior SIC members every semester to enable student consultants to develop skills relevant to consulting. Some examples include financial modeling, marketing, pricing, etc.

Recruitment events: Exclusive meet-and-greets hosted by professionals from top consulting firms for club members.

Case Team Events: The SIC community benefits from a tight social fabric which often arises in tandem with case team social events. Be it yoga, making ice cream, or going to a 76ers game, SICers feel they can learn from and grow with each other outside of a client setting.

New Student Programming: SIC will be collaborating with other consulting and social impact oriented clubs to create consulting and social impact sessions that are open to all students.

How to Join

Available positions: Consultants, no restrictions for class year or concentration

Applications will be made available early in the semester. We will host at least 2 info sessions to recruit student consultants. For more information or questions regarding SIC, contact Yasmin Mulla, President: yasminm@wharton.upenn.edu, or Akanksha Santdasani, Vice President: akans@wharton.upenn.edu. Visit us at www.thesicgroup.com



UME seeks to foster a community among undergraduates interested in pursuing careers in media and entertainment. We host professional gatherings to give students access to the vast network of Penn alumni in the entertainment industry, as well as a number of fun and interactive community-building events for students. Wherever your interests may lie within the entertainment industry, UME is your red carpet into all things Media and Entertainment at Penn!

Structure

UME provides students with three ways of becoming involved – as a board member, a committee member, or a general body member. Each committee is led by one or two board members, providing students with exciting opportunities to plan events and initiatives that promote learning, networking and socializing. All members are encouraged to exercise their creativity in order to provide media and entertainment-oriented students with unforgettable experiences!

Events

New York City Career Treks: Each semester, UME members have the opportunity to spend the day in NYC and visit several media companies. Past companies visited include Buzzfeed, Fox, Viacom, and Universal Music Group. These trips allow students to network, learn from industry insiders, bond with other club members, and sometimes even spot a few celebrities along the way!

UME Media and Entertainment Week: Media and Entertainment Week brings in speakers from all parts of the industry to share their experiences, advice, and thoughts on this fast-moving field. Past speakers have included Matthew Blank (former CEO of Showtime), Marc Platt (producer of *Legally Blonde*), and Michael Conway (CAO of United Talent Agency). Students have the opportunity to ask questions and network during these events, as well as meet other members with similar interests.

UME Member Events: Throughout the year, UME hosts a variety of social functions, such as an Oscar viewing party and stand-up comedy shows, open to all students interested in media and entertainment.

New Student Programming

Student Internship Panel: Underclassmen will be able to hear from other Penn students who have held summer internships in all facets of the media and entertainment industry. Topics include the application process, different work experiences, and helpful hints, with a Q&A session wrapping up the event.

Script Reading 101: This workshop provides students with a unique opportunity to learn what makes a great script and how coverage is done within talent agencies. A Cinema Studies professor will lead the event, offering personal expertise and insights along the way.

How to Join

We welcome new members and encourage you to visit us on Facebook at www.facebook.com/PennUME/ or sign-up for our listserv for the most up-to-date information! Students interested in joining committees will be asked to complete a short application and interest form. As board positions become available, UME will post applications and conduct interviews.

For more information or questions regarding UME, contact Sari Panzer, President (saripan@sas.upenn.edu) or Scott Rubenstein, Vice President (scottrub@sas.upenn.edu).



The Undergraduate Sports Business Club is dedicated to the dual purpose of informing undergraduate students about the sports industry and connecting them with jobs and internships in the field. It was founded in March 2005 after the creation of the Wharton Sports Business Initiative, a partnership among top level business leaders, Wharton faculty and students that generates and disseminates knowledge about the sports industry through educational programs, and strategic corporate partnerships.

Website: http://www.usbcupenn.com

Structure and New Student Programming

Positions available during application will include all 11 of our committees (Finance/Sponsorship, Corporate Relations, MBA Relations, Membership/Student Relations, Marketing, Tech/Web, Alumni Relations, Logistics, Athletic Affairs, Journal, and Data Analytics). Students are also encouraged to write and submit articles to the USBC Journal, no application necessary.

Events

NYC Career Trek: This event gives USBC members the opportunity to visit prominent firms and organizations in the sports industry and interact with Penn alumni who work in the sports industry. Previous visits have included the NFL, MLS, NHL, and an alumni luncheon.

Wharton Sports Business Summit: This is a summit for students from Penn and other universities with an interest in sports or looking to break into the industry. It consists of keynote speakers, panels, workshops, research presentations, and an AWESOME career fair with unbelievable networking opportunities!

76ers Sports Business Night: For this event, we take a group of students to Wells Fargo Center to listen to team executives speak about their day-to-day jobs. Then the students receive tickets to the 76ers game that evening.

Sloan Sports Analytics Conference: We lead a group up to Boston for the marquee conference and networking event in sports!

Other: We also hold speaker events, panels, attend local professional games, and much more!

How to Join

Applications are due in November for various board positions and in January for director positions. For general body membership, please inquire with the club leaders at Clubbing Night. For more information or questions regarding USBC, contact Co=Presidents Jeffery Krasnow or David Curley, ikrasnow@wharton.upenn.edu or dcurl@sas.upenn.edu



The USS is a community of undergraduate students interested in statistics. Our goal is to promote higher education, career opportunities, and greater statistical savvy at Penn. We provide a variety of resources, including events where undergraduates can connect with professors and graduate students.

Structure

The USS is structured in three tiers. (1) Executive board: President and role specific VPs (2) Committee members: most executive board members hold a standing committee comprised of Deputy VPs, who generally take ownership of a project or event. All new members are welcome to join! (3) General body members; by attending one of our events you automatically become a member.

Events

Faculty Speaker Events: We invite faculty to speak on stats-related topics several times per semester. Whether it's poker, customer behavior modeling, machine learning, or sports, we select speakers who explain clearly – no quantitative background is required to attend!

Study Nights: Before major stats exams, the USS often holds study nights. Feeling nervous? Insomnia cookies and some advice from former TA's should help.

New Student Programming

This year, the USS is hosting a data science workshop series on use of the statistical software package R. R is ubiquitous in both academia and industry and a must-know for future data scientists! No experience is required to attend our workshops, and freshmen are encouraged to attend. We'll start from the basics and work with you at becoming pros in seamlessly analyzing, cleaning, manipulating, and visualizing data! Sign up for our listsery to receive updates and event times/locations.

Available Positions

In early October, we will be recruiting for deputy VPs to serve on all committees.

How to Join Today

Sign up for our listserv at our website: https://undergradstatsociety.wordpress.com/

For more information or questions regarding USS, contact Sam Leavitt, President: <u>leavitts@wharton.upenn.edu</u>



The Wharton Alliance is the Ivy League's oldest pre-professional LGBT organization. The club's three main initiatives for its general body are 1) professional development, 2) corporate networking, and 3) community building.

Structure

The club consists of an executive board, a general board, and a general body. Applications to join the general board are in the fall, and the general board elects the executive board before winter break. Our general board is organized into four subcommittees: Finance, Internal, Operations and Case Competition. Once selected for the general board, new members will have the opportunity to choose a committee. Our events are open to everyone.

Events

Diversity Case Competition: With \$5,000 in cash prizes and the opportunity for networking, about 150 students applied to compete in our Annual Diversity Case Competition. This was one of the largest club-run events at Wharton in the past two academic years.

Corporate Networking: During school year, the nation's top industry leaders come to us looking for top diverse talent. We host numerous events with our sponsors to help students make professional connections and provide professional development for job recruitment.

Community Building Speaker Events: we also engage the broader LGBTQ community by bringing in high-profile speakers. This past year, we invited Peter Staley, National AIDS Activist and Leader of ACT-UP NY and Brian Sims, the first openly gay elected state legislator in PA

How to Join

New Student Programming: In groups, students will work on planning professional and philanthropic events to build the future diverse leaders of tomorrow. Gain team building skills and work with diverse students to develop programming for the Penn undergrad student body.

Learn about our events by joining our listserv (http://www.thewhartonalliance.com/contact/) and connecting with us on Facebook. Anyone interested in joining our Board, must complete an application distributed through our listserv due October 7th at 11:59 PM. Applicants will also be interviewed by members of our current board.

For more information or questions regarding The Wharton Alliance, contact Mark Pino:

markpino@wharton.upenn.edu



whartonasia.net

Wharton Asia Exchange is a professional organization charged with bridging the gap between the university community and the business world of Asia. WAX provides a unique platform for cultural and corporate exchange with the dynamic, rapidly-evolving business environments of Japan, Singapore, Hong Kong, South Korea, Taiwan, China, Thailand, and others. Ultimately, we aim to expose high-potential, like-minded students to global opportunities for their personal and professional development.

Structure

WAX is comprised of five committees, six investment teams, and a general member base. Please see our website listed above for full information about our committees and our sectors covered. Expected membership for the club is upwards of 200 people. Investment teams, specializing in regions of Asia, are led by Portfolio Managers and are comprised of approximately fifteen students each.

Events

Spring Trip: An annual spring break trip, planned and guided by students, to an Asian city. On our last trip we visited Singapore, and participants tour cultural sites and corporate headquarters. Previous destinations include Taiwan, Tokyo, Seoul, and Hong Kong.

Asia Spotlight Week: Each fall, WAX turns the spotlight on Asia with speaker panels, industry overviews, an introduction to recruiting for jobs in Asia, and a hands-on trading competition.

General Body Meetings: Monthly workshops and mixers exclusive to WAX general body members. Speakers include professors, industry experts, and members of our extensive alumni network.

Roundtables: Organized bi-weekly by the Professional committee, WAX members and the Penn community are invited to discuss current events in Asia with students and university faculty.

New Student Programming

We will host two GBMs (always open to all) before the recruitment cycle and two information sessions.

How to Join

We recruit at the beginning of every semester. All recruitment information and membership applications will be available at the information sessions held at the beginning of the semester and at http://www.whartonasia.net/join/. Committee and investment team members undergo an application and interview process. General body membership is open to all University of Pennsylvania students.

For more information please contact Diana Lu, President ludiana@wharton.upenn.edu



The Wharton Business & Law Association (WBLA) is the University of Pennsylvania's premier preprofessional undergraduate business law organization. WBLA aims to stimulate an interest in business and law, more specifically the intersection thereof, within the Penn community in order to promote the understanding of important legal and corporate issues of today. The Association strives to advance the prestige of Penn in the realms of business and law, through networking events with industry-leading entrepreneurs, executives, lawyers, and academics.

Structure

Board Positions:

- 1) President
- 2) VP of Finance
- 3) VP of Events (2)
- 4) VP of Marketing
- 5) VP of Internal

Membership: Each VP runs their respective committee, which usually accepts 3-4 members. General body members are encouraged to attend events and reach out to committee leaders.

Events

New York City Career Trek: WBLA's Career Trek will involve on-site visits to large firms with legal departments and prominent law firms in the financial district. The day-long event will subsidize travel expenses for students who wish to understand how litigation impacts business and network with alumni.

New Student Programming: Learn and participate in interactive discussions with leaders within the business and law spheres. Interact with speakers varying from experts in various fields of law to Penn Law School admissions directors and current students pursuing the JD/MBA track.

Law Schools Information Sessions and Admissions Prep: WBLA hosts a variety of Information Sessions for recruiters, as well as workshops to help write applications and prepare for the LSAT.

How to Join

WBLA will be recruiting members for each of its Committees at the end of September. For more information or questions regarding WBLA, please contact Megan Yip, President:

meganyip@wharton.upenn.edu



Founded in 2004, Wharton China Association (WCA) is a student-initiated organization at University of Pennsylvania. WCA is committed to serve Penn Chinese undergraduate students in their personal, academic and professional development. We seek to provide a resourceful home base for the Penn Chinese community and a gateway to the vibrant business developments in China.

Structure

Wharton China Association consists of four committees: Professional, Arts & Entertainment, Marketing, and Finance. The board of WCA includes two Co-Presidents and two Vice-Presidents for each committee with a newly added Alumni Relationship Director. We have open positions as committee members who will work for one or multiple of the aforementioned committees under the leadership of the VPs.

Events

New Student Programming: WCA will host an info session for new students to meet with current board members. WCA will also hold a majors panel and organize coffee chats among new students and upperclassmen (including non-board members) and alumni, to help new students learn more about WCA and Penn in general.

Professional Panels and Workshops: WCA organizes series of professional events, in which we invite speakers who are insightful on contemporary Chinese business environment. WCA also hosts various kinds of professional workshops such as resume workshops and summer internship panels.

Social Events & Retreat Trips: WCA fosters a sense of belonging within the wide Chinese community on-campus. We celebrate traditional Chinese festivals like Chinese New Year, and Mid-Autumn Festival. We also organize retreat trips for our members to scenic places like Washington Cherry Blossom Festival.

If You Are The One: This is our signature social event that is usually held in November. It serves as a stage for matchmaking among Penn students. It is modeled after a famous TV show in China. Attendees of this event can potentially meet someone who would transform their Penn experiences completely.

Mentorships: WCA assists members to forge both internal and external mentoring relationships. By the end of Fall semester, every Freshman member will be paired up with an upperclassman through our Big & Little Program, and/or with a Wharton MBA through our MBA Mentorship Program.

Alumni Initiative: WCA provides opportunities for alumni and the current Penn community to reconnect with each other. We invite alumni back on campus for Alumni Day. We also pair current students with alumni hosts in different cities to do activities including bonding dinners, work shadowing, etc.

How to Join

Social events and professional panels are open to all general members, and you can sign up today by subscribing to our listserv. Applications for committee members will be made available during fall semester. For more information or questions regarding Wharton China Association:

Contact: Chelsie Xu: <u>yinuo@wharton.upenn.edu</u> Sonia Huang: <u>xinrh@wharton.upenn.edu</u> Email: <u>pennwhartonchina@gmail.com</u> WeChat ID: WCA_Penn



Wharton Europe is Penn's undergraduate professional organization dedicated to bringing together European students and those with a professional interest in Europe. We pursue our three primary mandates through corporate, educational, social and philanthropic events:

- 1) To expand Penn's network in Europe so as to give Penn students a greater exposure to employment opportunities in Europe and conversely to ensure students from Europe receive the same opportunities and access to top firms in the US as their peers
- 2) To educate Penn students about politics and business in Europe
- 3) To create a solid alumni and student network for Penn alumni and students working and interning in Europe: we want to make it as easy to meet and work with alumni in London or Istanbul as it is in New York

STRUCTURE

Overview: Wharton Europe is a project-based organization with a virtually flat structure in which all board members work together to take on work of equal importance to carry forward the mission of the club. The club is event-driven, with focus being on bringing speakers and events to campus pursuant to our mandates. Every board member is expected to commit at least 2-3 hours to the club per week.

UPCOMING PROJECT HIGHLIGHTS

Partnership with Swedish Chamber of Commerce: In October, we are hosting an event with the Swedish Chamber of Commerce, in addition to other European organizations in Philadelphia, to network regarding possible job opportunities and also discuss European-related issues.

HOW TO JOIN

By following us on our list-serve, students are regularly informed on upcoming general body meetings and events. We encourage students interested in joining to attend and introduce themselves to the board, even prior to recruiting season. Come elections, all Penn students are encouraged to submit candidacy statements for individual board positions online. Subsequently, the board meets with the candidates for presentation of statements and voting. Those who are interested in the club but unable to commit the same amount of time as a board member are welcome to join our general member list of 350+ members.

Please look out for our **New Student Programming Event** in September, which all freshmen are encouraged to attend. We will be discussing basic things like what it is like to be a European at an American university, how to get involved in Wharton Europe, how to get involved with other European activities on campus, and any other simple freshman questions. All are welcome!

For more information about Wharton Europe, please feel free to reach out to the current club president:

Isabella Pehrson, ipehrson@wharton.upenn.edu



Wharton Global Research and Consulting Group (Wharton GRC)

is a community of passionate students from a variety of cultural and academic backgrounds who collaborate with non-profits from around the world to complete pro bono consulting and research projects. At Wharton GRC, we emphasize the importance of using interdisciplinary research to understand and inform innovations in the private, public and social sectors. We seek the latest information in macroeconomic trends, cultural context, industry best practices, and more to provide our clients with well-informed and impactful insights and solutions.

Structure – An average of 8 consulting and research projects per semester

Consulting– The consulting team works with non-profits from around the world including clients from Peru, India, China, Brazil, France, and Italy. Previous clients have included World Bank Group Ideas for Action, World Wildlife Foundation, Agenda for International Development, and ACCESS Health International.

Research - Organizational restructuring is a significant undertaking for any organization and requires extensive research into best practices for effective leadership. Our research in the past has drawn on the latest thinking on organizational structuring and effective governance across all sectors, as well as trends in non-profit leadership. Clients have included Givology, Institut Pasteur, Uncharted, and Somos el Presente.

Events

Wharton GRC has brought exiting global leaders, startup founders, and government officials to Penn's campus. Some of our most recent speakers include the Head of Mexico's Department of Energy Alberto Villanueva who spoke about energy reform in Mexico, Professor Witold Henisz on the use of ESGs in PE investing, and Bart Houlahan the co-founder of B-Labs on the future of responsible corporations. **New Student Programming**: Wharton GRC also collaborates with other Penn organizations to host events, case competitions, and consulting workshops.

How to Join

Wharton GRC applications are open in the beginning of both the Fall and Spring semesters. Applications are due in accordance with Wharton Council Guidelines and include an interview process. Please refer to www.whartongrc.com for more information. In the Fall, positions are available for: Consultants, Researchers, Graphics manager, Submission manager and Editor.

For more information or questions regarding Wharton GRC, please contact the Co-Presidents Michal Kolakowski, michalko@wharton.upenn.edu
Nicholas Strauch, nstrauch@wharton.upenn.edu



The Wharton Hedge Fund Club (WHFC) is a premier undergraduate club that seeks to prepare students for personal and professional success in the alternative investments industry. As the sole hedge fund oriented club at the University of Pennsylvania, we have established a diverse base of ambitious and dedicated students passionate about the full spectrum of investing strategies: quantitative finance, distressed debt investing, fundamental long/short equity, and more.

Structure

There are two Co-Presidents, four Directors, one Treasurer, four VPs (one for every committee), and a varying number of committee members. There are 4 committees within WHFC: Events & Outreach, Corporate Sponsorship, Newsletter, and Internal Operations. There are over 500 general body members. Certain events will only be open to board members so application to join the board is highly encouraged.

Events

Quant Panel: Moderated a conversation with Managing Directors from the leading firms in the quantitative industry (AQR, Citadel, SCM). Included an early-access networking session with recruiters.

Site Visit, Seer Capital: Students traveled to New York City to visit Seer Capital, a credit-focused fund. Students sat down with Philip Weingord, Chief Executive Officer, and discussed investing ideas.

Marc Lasry of Avenue Capital: Students attended a talk given by hedge fund manager, Marc Lasry of Avenue Capital; Avenue Capital has over \$10 billion in assets under management.

New Student Programming (NSP)

Freshman will be able to first interact with the club during our 5th Annual Hedge Funds 101 event, which includes a panel of undergraduate Seniors joining hedge funds full time.

How to Join

Applications will be made available by the final week of September and will be due a week after they are published. We will take candidates for committees including events/outreach, corporate sponsorship, newsletter, and marketing. For general body membership, please inquire at Clubbing Night or email whartonhedgefundclub@gmail.com.

For more information or questions regarding WHFC, contact Tom Yuz, President: tomyuz@wharton.upenn.edu



The Wharton International Business Review is the premier undergraduate publication from the University of Pennsylvania's Wharton School. IBR features internationally relevant articles written by University of Pennsylvania undergraduates and interviews with international business executives. With every issue, we aim to bring a global vision to the business world. We publish our print edition once each semester and release online content year round at www.whartonibr.com. We have been widely recognized within the Penn publishing and Wharton communities. IBR was the 2017 Penn Publications Cooperative winner of Best Research Article, Natural Sciences Article, and Social Sciences and Humanities Article.

Structure

IBR consists of a general board and several teams divided by function. Our main teams are as follows: 1) print writing, 2) online writing, 3) design, 4) business, and 5) event marketing & social media. We are continually searching for talent to join us for all of these teams, and all teams are currently recruiting.

Events

The Disruption and The Workforce Issues: IBR recently released two issues this year, one in the fall and one in the spring. The magazines feature articles by undergraduates about the trends in the global industries regarding disruption to market sectors and technology and changes within the global workforce. Both issues included interviews with academics and leaders in the field.

New Student Programming: At the start of the semester, IBR hosts an open GBM to prospective writers and team members to introduce the organization, its mission, and its achievements. Follow up events as part of our NSP initiative will also be held.

How to Join

Getting involved with IBR is simple. Interested individuals can like IBR on Facebook (Wharton International Business Review), join us at Wharton Clubbing Night, or find us at the SAC Activities Fair. In case of conflicts, please also feel free to email Lilli Leight at: leightl@sas.upenn.edu



The Wharton Investment and Trading Group (WITG) is a premier undergraduate club that prepares students for personal and professional success in investing. We are the largest finance and education-oriented undergraduate club in Wharton and focus on educating students about value investing, trading, and business analysis through hands-on learning and mentorship. Many of our members have gone on to top investing and investment banking jobs. The investment and trading Development Teams are semester-long educational programs teaching the fundamentals of investing, with no prior experience required. After completing the Development Teams, students can join Investment Teams in which upperclassman 'portfolio managers' guide analysts in each group through the process of pitching stocks.

New Student Programming

The Development Team is an eight-week program open to all students without a need for an application or prior experience. The program aims to teach underclassmen the fundamentals of value investing and accounting in the style of Warren Buffett. The Development Team meets for an hour every week and students can opt to work on a stock pitch as a capstone project. The program prepares students in applying for and joining an Investing Team in the Spring semester.

Available Positions

Junior Board Events, Junior Board Marketing, Junior Board Finance, Junior Board Education, Junior Board Investing, Junior Board Corporate Sponsorship, Junior Board Communications

Structure

WITG has over 400 active undergraduate members involved in our Investing and Trading Development Teams and 11 Investment Teams, which meet at set times during the week. In addition, we hold weekly General Body Meetings every Sunday that are meant to be educational in nature, open to everyone, and give members of the Investment Teams the opportunity to pitch their best ideas to other students.

Events

Silver Point, Morgan Stanley, and Dodge & Cox stock pitch competitions, among others: We host frequent stock pitch competitions with cash prizes and great opportunities to present investment ideas and receive feedback from professionals already working in the field.

Recruitment events and info sessions: select recruitment and info sessions hosted by a variety of top financial organizations, with both networking and educational opportunities.

Value Investing speakers: We host speakers from firms such as AQR, Point72, and Silver Point to give students an idea of what working in investing is like.

How to Join

All are welcome to join our Development Teams and attend our General Body Meetings. We will be recruiting for Investing Teams and board positions through a written application and subsequent interviews.

For more information or questions regarding WITG, contact Max Bai or Clifford Yeo (Co-Presidents): pennwitg@gmail.com. Learn more about the club at www.pennwitg.com.



Wharton Korea Undergraduate Business Society, also known as Wharton KUBS, is the only professional undergraduate organization at the University of Pennsylvania that focuses on providing a unique and professional experience to students interested in Korean businesses. Our mission is to promote awareness of Korean business among students at the University of Pennsylvania by providing opportunities for sharing professional knowledge. Our three main goals are: 1) To serve as a bridge between Penn's student body and Korean businesses 2) To provide opportunities for students to learn about the Korean economy, politics, and business trends 3) To build a professional collegiate network with other business schools and organizations.

Structure

Wharton Korea Undergraduate Business Society is divided into five different committees, each with its own Vice President. The committees are Internal Relations, External Relations, Events, Marketing, Casing and Business Analysis. Two Co-Presidents oversee five committees as well as the Executive Board. As of Spring 2017 semester, we have over 35 committee members and 234 general body members.

Events

Speaker Series: Speaker series events provide opportunities for Penn students to learn directly from experts in the cross-fields of Korea and business. Past speaker series events include: The Economic Development of East Asia (with Dr. Kim Choong-soo, former Governor of the Bank of Korea), KPOP Talk (with top KPOP stars), Taste of Korea (with Danny Lee, owner of a Korean restaurant Mandu) and more.

Workshops: Workshops focus on specific agendas that students find most useful for professional opportunities. Past workshop events include: Wharton KUBS Career Workshop and Resume/Cover Letter Workshop.

New Student Programming

Wharton Korea Undergraduate Business Society will host events that would provide better insight into the club's various events and activities for new students. Events such as "Day of a Committee" and "Committee Boot Camp" will be held before applications open.

How to Join

Wharton KUBS committee applications are open at the beginning of both fall and spring semesters. Applications will be due per Wharton Council Guidelines followed by a series of formal interviews. Please check our website www.whartonkubs.com for updates and additional information.

For more information or questions regarding Wharton KUBS, please contact the Co-Presidents: Sarah Kim, jiwkim@wharton.upenn.edu Wendy Hirata, mhirata@wharton.upenn.edu



Wharton Latino is one of the largest undergraduate organizations on-campus and it is established with the purpose of promoting and bringing together those interested in Latin American culture within the University of Pennsylvania. It fosters a sense of community for everyone with open arms throughout many engaging philanthropic, corporate and social initiatives throughout the year. It welcomes academically and culturally diverse students, and encourages its members to make the best out of their time at Penn and establish a meaningful impact in society.

Structure

Executive Board: President, Vice President, Administrative Chair, Finance Chair, Latin American Affairs Chair, Marketing Chair, Membership Chair, Corporate Chairs, Philanthropy Chairs and Social Chairs

Committees: Corporate, Marketing, Social and Philanthropy.

Active General Body Membership: around 80+ students.

Events

20th Annual Career Conference: An event open to all university students; it is an amazing opportunity to meet recruiters, develop networking skills, and learn about the great opportunities our sponsors offer. Wharton Latino is excited to host the conference's 20th anniversary this year on September 23rd!

Valentine's Day Rose Sale: A charity rose sale the week of Valentine's in which all of the proceeds are donated to a charity in Latin America.

New Student Programming: an annual cultural and food festival from Latin America that seeks to integrate incoming students into the Wharton Latino community by giving them the opportunity to actively contribute to a project that integrates all three branches of the club.

Additionally, the club has a *growing alumni network* both domestically and abroad and there has been significant increase in the number of activities organized every year to foster relationships between current and past students. Last spring semester, a brunch was organized in New York City in which club members were given the opportunity to connect and interact with professionals from different industries that valued their experience as members of Wharton Latino while at Penn.

How to Join

Students are invited to join any General Body Meeting at anytime during the semester. For more information or questions regarding Wharton Latino, contact:

President Antía Vázquez at antia@wharton.upenn.edu

Wharton Management Club

The Wharton Management Club (WMC) is a student-run organization that seeks to expose the undergraduate community to opportunities within the field of management, both inside the classroom and beyond. To do so, our club hosts speakers, professional networking sessions, professor luncheons, and experiential learning events. Since management is not confined to a particular industry or field, our club aims to touch upon a broad sphere of interests through a diverse set of events.

Structure

Our club consists of an five-member board, three committees, and a general body. The committees plan and execute events and publish newsletters. All committees participate in our Applied Management Program (AMP), which seeks to expose members to real-life management situations through case study analysis.

Events

Valerie Plame Wilson Event: WMC collaborated with Penn Democrats to host former CIA secret operatives agent Valerie Plame Wilson and hear about her experience and where she is taking her career now.

Danny Meyer Speaker Event: WMC collaborated with the Wharton Retail and Wharton Travel & Hospitality Clubs to host Danny Meyer, the founder of Shake Shack and CEO of Union Square Hospitality.

Howard Marks Speaker Event: WMC collaborated with the Wharton Investing Trading Group and the Wharton Dean's office to host Howard Marks, the founder of Oaktree Capital, a leading value-oriented asset management firm.

J.P. Morgan Externship: WMC organized a student trip to J.P. Morgan's New York headquarters, where everyone got a tour of the trading floor and met analysts from the bank's various divisions.

How to Join

WMC will recruit for its Speakers & Events, Professional Relations, and Communications committees. We will hold two kick-off GBMs/club info sessions, after which applications will become available. Please reach out to a board member for more information about open positions for our **New Student Programming**. Information is also available on our website (www.whartonmanagementclub.com).

For more information or questions regarding WMC, contact Ray Kukelis: rkukelis@wharton.upenn.edu



The vision of Wharton Middle East and North Africa Club consists of our four pillars. The first is to bridge the gap between Middle Eastern businesses and University of Pennsylvania students. Secondly, the club explores how business policy affects the political climate of the region. Thirdly, the club looks to support philanthropic events and programs, which bring attention to key issues in the region. Lastly, Wharton MENA structures a yearly mentorship program with MBA students to strengthen the MENA community on campus.

Structure

The board consists of two co-presidents and six committee chairs (four committees total). Treasurer duties are handled by one of the Events Committee co-chairs, and Secretary duties are handled by one of the co-presidents. Under the committee chairs are committee members who help the chair carry out different tasks.

Events Committee Chair Treasurer

Corporate Sponsorship Committee Chair Foreign Travel Chair

Marketing Committee Chair

Events

Wharton MENA Conference: In collaboration with the Wharton MENA MBA organization, we bring business leaders from the MENA region to Penn's campus. The one-day conference includes renowned speakers, networking opportunities, and musical performances.

Wharton MENA Speaker Events: Club members and the Wharton community are invited to listen to a variety of speakers/panels about a diverse selection of subjects relating to our pillars.

Wharton MENA Social Events: Bringing members and all interested in MENA together for casual social outings themed around the region's culture.

How to Join

Applications will become due in October. New members start off as General Body Members, whereby they are added to the listserv and have the opportunity to volunteer/help out the board with its various activities. Furthermore, GBMs will be invited to MENA's various social events, where they will be able to meet and get to know the board and other MENA members as part of our **New Student Programming**. After one semester as a GBM, members become eligible to run for non-presidential board positions.

For more information or questions regarding Wharton MENA, contact Kamal El Bayrouti: emoh@wharton.upenn.edu

^{*} Foreign Travel Chair, will be arranged based on availability and suitability for Spring Break trip.



Wharton Undergraduate PEVC aims to provide educational and professional opportunities to students interested in learning more about Private Equity and Venture Capital. All students, irrespective of levels of prior knowledge and experience, are welcome to join and learn through our events and student-led analyses.

Structure

The organization is run by a lean, tight-knit leadership team. Two Co-Presidents coordinate the two committees of Industry Research and Events (Internal + Corporate Outreach). Each committee is led by Vice Presidents and comprises of a small group of committee members. While the broader organization has close to 1000 students involved via event attendance and online interaction, roughly 30 students each year play an active, formal role in the club.

Activities

Speaker & Social Events: The organization has hosted speakers across academia and industry, from professors at Wharton to executives at venture capital firms such as Union Square Ventures and Private Equity firms such as LLR Partners. The organization has also sponsored events for students to have small-group meals with professionals in the PE and VC industries and other students with similar interests.

Industry Analysis: The organization puts together a booklet of student-led analysis on deals in the PE/VC space and holds discussion events with the broader student body to discuss news. The team releases a monthly newsletter to the PEVC membership.

New Student Programming: PEVC's NSP program will entail 1) Club info session and lesson on the history of PE and VC, 2) Presentation of PEVC analyst projects and lesson on valuing potential LBO targets, and 3) Day-long PE case competition, where each team will be paired with a PEVC analyst mentor, learn how to identify attractive PE deals, and present their findings in a friendly competition. We wish to provide a warm welcome to our incoming class of peers, and we hope that you will join us in our educational NSP program.

Available Positions

NSP Member, Outreach Committee Member, Industry Research Committee Member

How to Join

Applications to all committees will be made available in September, and students will be given several weeks to complete the applications. The board is always available to answer questions; please email whartonpevcweb@gmail.com if any questions do arise.

For more information or questions regarding Wharton PEVC please visit the website www.whartonugpevc.com, or contact Sadhvi Venkatramani or Brandon Li:



The Wharton Undergraduate Consulting Club (WUCC) is the premier consulting club at the University of Pennsylvania and was named Wharton's "Best Large Club" in 2015. WUCC seeks to promote awareness of the consulting industry by providing students with educational events, hands-on experience, and networking opportunities with the world's most prominent consulting firms.

STRUCTURE

WUCC's structure comprises of ten executive board members, 90 committee members, and over 2,000+ general body members. We have committees for Conference, Events, Marketing, Internal Development, Strategic Development, and Advisors. Advisors is the consulting branch of WUCC, providing pro-bono consulting services for local and national clients. Members work in teams and receive the opportunity to travel onsite to present their recommendations.

EVENTS

New Student Programming – Consulting Camp Series: Our Consulting Camp Series will introduce students to the field of consulting, provide course recommendations from upperclassmen, and discuss possible career paths. We will then walk through some more technical aspects of consulting, teaching students to apply fundamental frameworks and concepts to real-world businesses cases.

Annual Consulting Conference & Case Competition: The Wharton Undergraduate Consulting Conference & Case Competition is the nation's leading collegiate consulting conference. Each year, we host over 200+ students from across the U.S. and Canada. Our general conference features recruitment presentations, company coffee chats, consulting panels, keynote speech, and a career fair with over 10+ participating firms. Our case competition provides a collaborative platform for students to explore creative and interdisciplinary solutions to some of the biggest problems facing the business world today.

Consulting 101: This event gives an overview of what consulting is about. Key topics include what a typical day in consulting is like, the type of work that consultants do, and examples of previous projects that our panelists have worked on. Speakers include consultants from BCG, Deloitte, Accenture, and McKinsey.

HOW TO JOIN

Committee recruitment involves one written application and a one-round interview. Applications will open following two General Body Meetings in early September and are due on September 30th, 2018. All students are encouraged to become general body members, which does not require an application.

Available Positions: We are recruiting for all our committees!

Visit us on <u>Facebook</u> for updates and more information. Please contact us through email for any questions regarding WUCC.

Arthur Zhou, Co-President <u>arthurz@wharton.upenn.edu</u>
Carol Hu, Co-President <u>carolhu@wharton.upenn.edu</u>



WHARTON UNDERGRADUATE DATA ANALYTICS CLUB

The Wharton Undergraduate Data Analytics Club enables Penn undergraduates to find a passion for analytics, and gives these analytically inclined students a community of like-minded individuals. We provide support for careers and skills development for students interested in working with data, as well as those who are interested in learning how to apply data analysis to business problems in their respective industries.

Structure

WUDAC is open to all undergraduates. We host events throughout semester that are open to everyone. There are also three ways to enhance your involvement with the club that encourage member ownership and autonomy. 1) Join committees. WUDAC accepts applications each semester for the marketing and events committee. 2) Apply for the Wharton Analytics Fellows. WAF enables students to get real world analytics experience doing an analytics-consulting project for a company. 3) Apply for the Executive Board. Members who have great event attendance and are on committees have the best chance of joining the Executive Board.

Opportunities

Wharton Analytics Fellows: In cooperation with the MBA Data & Analytics Club and the Wharton Customer Analytics Initiative, we partner with companies to get real-world data analytics experience. Students get to work directly with a client and present their findings at the end of the semester. Our teams are comprised of a MBA Project Leader and 4-5 undergraduate team members.

Data Analytics Recruiting Circuit: WUDAC hopes to introduce students to careers in data analytics and provide recruiting and networking opportunities for internships and full-time jobs. Every fall, we invite the top companies across all industries to campus so students can learn more about available analytics-focused opportunities.

Workshops and Bootcamps: All skill levels are welcome to join WUDAC. Throughout the year, we have beginner, intermediate, and advanced workshops in R, SQL, and Tableau (to name a few). Every spring, we host the Data Science Hackathon in which students can apply the skills they have learned over the year. We also have the award winning Data@Nite initiative that introduces students to data analysis and application.

New Student Programming

Data Science and Analytics 101 is a semester long initiative that cultivates a passion for data. Students will learn how to find stories in data, analyze a dataset, and even be able to code by the end of the initiative.

How to Join

Anyone is welcome to be a member of WUDAC. Please see our Facebook page (Wharton Undergraduate Data Analytics Club) to stay updated and email Jack Soslow (WUDAC President) at soslowjo@wharton.upenn.edu to learn more about joining our listserv and become a General Body Member! We will also be accepting applications to find a Marketing Committee Member and an Events Committee Member. These are separate positions from our general body membership and New Student Programming.











The Wharton Undergraduate Energy Group—winner of the Wharton Council award for **Best Small Club of 2016**—is the only undergraduate organization at Penn with the sole focus of energy. We cover a wide array of energy-related topics, ranging from renewables to oil and gas, and are sponsored by companies including Siemens and Scotiabank. Partnering with other clubs and organizations such as Finance Club, Penn Government and Politics Association, Kleinman Center for Energy Policy, and Penn Wharton Public Policy Initiative, we explore every facet of the energy industry through site visits, industry panels, high-profile speaker events, and networking dinners. To learn more, please visit our website at whartonenergygroup.com and find us on Facebook.

Structure

Because of its niche, WUEG is small relative to other Wharton clubs. We have about 50 active members and a listserv of 500. WUEG is made up of five committees: Academics; Corporate Outreach; Events; Finance; and Marketing. The executive board is comprised of each committee VP and the club President.

Events

Events we've hosted in the past include the following:

- Avangrid Renewables Wind Farm Field Trip
- Russian Energy Politics Panel
- Commodities Trading Seminar Series
- Marcellus Shale Drilling Rig Field Trip (Award for Most Innovative Event of 2015!)
- Goldman Sachs Energy Private Equity Speaker Event

New Student Programming (NSP)

- General Body Meeting and Info Session
- Middle Eastern Energy Politics Panel
 - o The panel will cover topics such as the current state of Middle East energy, what it means for foreign policy, and its future implications.
- Energy Industry Speaker
 - We will be holding a speaker event with an executive from a major energy company to provide an overview of their career, industry, and future innovation.

How to Join

- General Body Membership and Available Committee Positions
- To become a General Body Member and learn about committee opportunities, please sign up for our listserv at whattonenergygroup.com and liking WUEG on Facebook. All committees besides Finance will be accepting applications in the fall. Event dates and times will be announced on our listserv and through Facebook.

For more information or inquiries, please contact Julia Lesko, President (*leskoj@wharton.upenn.edu*).



The Wharton Undergrad Entrepreneurship Club fosters creative thinking and entrepreneurial collaboration amongst the student body within Wharton and at Penn. The Club's mission is to provide a pool of resources for student entrepreneurs to pursue ventures during their undergrad years. Join WUEC to become a part of the tightest network for students interested any type of entrepreneurship.

Structure

Club involvement ranges from the executive board positions, general board committees, to Ambassadors and general body members. Our Executive Board 2018 includes presidency and vice presidency roles alongside VPs of the following committees: Marketing, Website, Sponsorships, Operations, Finance, Events and Ambassadors.

New Student Programming

Any incoming students will be able to participate in WUEC through our Ambassador Program designed to give new students a chance to learn about entrepreneurship at Penn through speaker panels, hands-on case competition, and tech treks. The program will include three overall Ambassador's meetings throughout the semester with separate group meetings to build teams.

Events

Founder's Pitch Competition: As done in past semesters, we will be partnering with local VC's to host a semester long competition to give founding students a chance to work on business plans and perfect their pitches to a panel of investors. Students will have the opportunity to connect with real VC's and win cash for their idea.

Speaker Series and Networking Opportunities: Come listen to well-known entrepreneurs and Penn grads speak about their entrepreneurial experience and how you can get involved. Additionally, opportunities to network are available with MBA-mixers and corporate coffee chats.

Tech Trek: Travel with the club to visit VC's, incubators, and startups in the Philly/NYC area.

How to Join

Available Positions: Applications for all board committees will be available in September, with a particular need for help on the Ambassador's Committee, Sponsorship Committee, and Events Committee.

For general body and Ambassador membership, please inquire at Clubbing Night. For more information or questions regarding WUEC, contact Joe Iwasyk, President: jiwasyk@seas.upenn.edu or visit http://www.wharton-entrepreneurship.com.



WUFC aims to be your primary finance resource throughout your time at Penn. We provide resources for students ranging from those who are just beginning to learn about finance to those who are looking for internships and jobs in the finance industry. Throughout the year, WUFC hosts events that expose students to the finance industry, including panels and educational workshops, office visits, case competitions, senior speakers, socials, networking opportunities, and more.

Structure

WUFC has an executive board, committees, and general body members (nearly 2000+ members). We have 18 executive board members. There are committees for Corporate Relations, Education, Events, Financial Analysis, Membership, Marketing, Tech, and the Case Team.

New Student Programming and Sample Events

Secrets of Wall Street: Senior directors from banks such as Goldman Sachs, Credit Suisse, and Citi discuss the finance industry and their careers.

10 Steps to OCR: This is a 10-week in-depth program geared towards training you to succeed in every step of recruiting. Each workshop in the program will focus on one aspect of recruiting, such as building your resume or acing technical interviews.

Introduction to Financial Modeling Series: Led by an MBA student with previous IB and buy-side experience, the workshops helped interested students gain financial modeling experience.

New Student Programming: Throughout the fall semester we will have several events for students to become familiar with the club such as an Industry Exploration Panel led by students with experience in different finance fields. We will also host several General Body Meetings that will expose students to other members and center around key finance topics.

Available Positions and How to Join

WUFC will be recruiting for committee members across all functions, the Case Team will also be open to all students. For general body membership, come out to our events throughout the semester, subscribe to our listserv, and find out more from our club leaders at Clubbing Night.

For more information or questions regarding WUFC, visit www.whartonfinanceclub.com or contact the current Co-Presidents at their emails below:

Nishant Agrawal, nishanta@wharton.upenn.edu, or Ernie Rosales, erosales@wharton.upenn.edu



The Wharton Undergraduate FinTech club (WUFT) is the University of Pennsylvania's premier undergraduate FinTech (Financial Technology) organization. Uniting innovative technology, business leaders, and passionate students, WUFT aims to (1) provide students opportunities to engage in financial innovation via technology; (2) develop a community of FinTech-focused students, entrepreneurs, and investors; and (3) spur the growth of FinTech ventures and new applications in the business world. Throughout the year, WUFT hosts various educational events and hands-on experiences, in order to share a comprehensive overview on the emerging fields within FinTech. In addition, WUFT provides members with updates on current FinTech trends through its weekly publication, The Bit.

Structure

WUFT consists of over 300 undergraduate general body members, three committees, and an executive board. General body members meet around every two weeks, where they learn from leaders in the industry, engage in interesting discussions about FinTech, or participate in various activities. Committee members meet on a weekly basis to discuss activities in the club; currently, the three committees are Events, Marketing, and Sponsorships/Partnerships.

Events

New Student Programming: FinTech 101 Panel: Our first event of the semester will be a panel consisting of FinTech experts: business leaders and students who have internship, research, or individual experience in FinTech.

Speaker Series: Throughout the year, we will bring in business leaders and companies to speak about trends in FinTech. Topics include cryptocurrencies, consumer-focused finance, wealth management automation, mobile payment systems, lending and microfinance, and insurance technologies.

FinTech Competitions: This year, we will be hosting numerous FinTech case competitions, connecting industry leaders and students.

Tech Trek: WUFT members have the unique opportunity of visiting FinTech companies and learning about the latest development in the industry.

WUFT Hackathon: During the Spring, we partner with companies to create a data hackathon.

How to Join

All undergraduate students are welcome to participate in WUFT's events and become general body members. Recruitment for WUFT's committees will be conducted through interviews. For general body membership, please visit the WUFT booth at the Wharton Clubbing Night. For more information, visit www.wuft.io or contact us at pennwuft@gmail.com.



The mission of the Wharton Undergraduate Giving Society is to promote a culture of giving in the Wharton undergraduate community through opportunities for interaction and education, thereby positively impacting the student experience.

Structure

Our board consists of two Co-Presidents, VP of Marketing, VP of Corporate Relations, VP of Events, and VP of Internal Development. Each VP is in charge of his or her own committee. Any events hosted by WUGS are open to any student in the Penn community, and are distributed to everyone who is on our listserv.

New Student Programming

We will be holding a New Student Programming series in the fall, targeted at freshmen and transfer students. Please join us for a discussion about giving at Penn and a community service event, as well as other social events! This is a great opportunity to interact with other students who are also interested in giving.

Events

WUGS holds a wide range of events throughout the academic year, with a special focus on Giving Month, an annual month of events every spring.

We offer many opportunities to learn more about how to incorporate giving into your life as a Penn student, as well as in your careers. In the past, we have had speaker events by leaders of social enterprises, discussions on the philosophy of giving, negotiations workshops, speed networking events to connect seniors with underclassmen, work-life balance panels with MBA students, impact investing information sessions, collaboration events with other clubs, and social events to build a sense of community within WUGS.

Available Positions and How to Join

WUGS will be recruiting committee members for all of our four committees - Marketing, Corporate Relations, Events, and Internal Development. We will be hosting events in the fall where you can meet club members and learn more about their experiences.

For more information or questions regarding WUGS, contact Co-Presidents Connie Chan at <u>nokchan@wharton.upenn.edu</u> and Simone Liao at <u>simliao@wharton.upenn.edu</u>. We look forward to meeting you!



WUHC, established in 2008, aims to educate our members on current issues in the health care industry and provide direct pathways to career opportunities. Our members' interests cover a wide range of fields from life sciences and technology to providers and payers, across regulation and policy to entrepreneurship as well as finance and consulting. We were awarded Wharton Council's **Best Large Club** in 2016 and **Most Collaborative Event** in 2017.

Structure

WUHC is organized by its executive board and committees. The board consists of: Two Co-Presidents, VP of Member Engagement, VP of Marketing and Communications, VP of Finance and Development, seven Committee Chairs (Speaker Series, Luncheon Series, MBA and Alumni Relations, Career Development, Penn Healthcare Review, Impact, and Conference), and one Industry Groups Chair. Each committee varies in size and structure according to their respective goals and resource needs. WUHC has 70+ Committee Members, 50+ Industry Group Members, and 300+ General Body Members.

Events

Annual Undergraduate Healthcare Conference: The nation's largest undergraduate healthcare and business conference. A gathering of 200+ students, faculty, and industry leaders discussing hot button issues with keynotes, panels, a case competition, workshops, and networking. Recent keynotes: Dr. Jonathan Rothberg, CEO of Butterfly Network, and George Barrett, CEO of Cardinal Health. Coming up this November!

Keynote Speaker Events: Every semester, WUHC invites prominent speakers from across the healthcare industry to speak about their career experiences. In past years, we have brought in Stanley Prusiner (Nobel Laureate in Physiology or Medicine), James Hamblin (Senior Editor at *The Atlantic*), and more.

Semesterly Corporate Dinner: WUHC invites a select group of 8-10 executives/professionals to campus to have a formal dinner and network with WUHC members. A recent guest was Dr. Arthur Klein, President of the Mount Sinai Health Network.

Site Visits, Luncheons, Alumni Networking, OCR events, Case Competitions, Penn Healthcare Review publications...and over **40** more events that WUHC holds each year!

New Student Programming

Our Industry Groups are for anybody seeking to learn more about healthcare. The groups feature weekly peer-led discussions on specific healthcare topics streamlining into project based consulting work.

How to Join

We are constantly seeking new committee and industry group members. Everyone with an interest in healthcare is encouraged to apply regardless of healthcare background. Applications will open following two General Body Meetings in early September. Applicants will selectively be invited for an 15-20 minute interview and decisions will follow shortly thereafter. All students can become General Body Members, which does not require an application.

Visit us at www.wuhcpenn.org for updates and more information!

Want to contact us? Reach David Futoran and Evan Zou at www.president@gmail.com



The Wharton Undergraduate Hospitality and Travel Club seeks to provide a forum for students to increase their knowledge, grow their network, and gain exposure to the hospitality and travel industries through speaker, recruiting, and networking events and behind-the-scenes visits to hotels and restaurants.

Structure

The club has three levels: the executive board, the committees, and the general body. Usually the executive board and committees are composed of 20 people. The club currently has more than 100 active general members.

Events

The Wharton Hospitality and Travel Conference – In our annual conference, we hosted an event to provide Penn students with an opportunity to gain exposure to professionals in the industry. The conferences in the past have involved a panel and networking session with representatives from companies including Conde Nast Traveler, Expedia, Ritz Carlton, Delta, American Airlines, and Starwood Hotels & Resorts Worldwide, Inc.

Hotel Treks: A behind-the-scenes trek to luxury hotels in the region to learn more about what goes into running a world class business. Our treks in the past have included the Four Seasons, Sofitel, and the Plaza Hotel in New York City.

Restaurant Panels: A speaker series featuring several high profile restaurant owners and entrepreneurs, focused on networking and learning about the career options in the industry. Past events include Danny Meyer (restaurant guru & founder of Shake Shack), and Kevin Sbraga (Top Chef winner), among others.

New Student Programming

Industry Exploration: Join us for a tour through the hospitality & travel industries! We'll talk major changes in hotels, restaurants, and travel, and we'll play fun hospitality & travel-related games (did someone say tour the world with Twister?) Meet people who love what you do, and learn something new too!

Philly Food Trek: Be introduced to Philly's vibrant and innovative food scene as we explore major food destinations in Center City like Reading Terminal Market, Capogiro Gelato, and more. The next time you and your friends find yourselves downtown, you'll know where to go!

How to Join/Available Positions:

We will be recruiting for the Corporate Liaison, Public Relations, and Events committees in September. For general body membership, please inquire at Clubbing Night.

For more information or questions regarding WUHT, contact Stacy Liu, President: whartonhospitalityandtravel@gmail.com stacyliu@wharton.upenn.edu | +1 (408) 375– 9868



WUREC is dedicated to educating the Penn community about the commercial real estate industry and exposing students to the various opportunities in the field. It seeks to provide an intellectual environment that not only allows students to learn but also to network and build meaningful foundations for success in real estate.

Structure

There are two Co-Presidents, a Treasurer, and Directors of the Treks, Speakers, Communications, Membership & Development, and Careers Committees. Board positions are by appointment (or application), and committee members are selected via an interview process early in the fall semester.

Events

Treks: We organize trips to major real estate markets, including New York, D.C., and Miami where we tour project sites and meet with leading real estate professionals. On our recent Miami trek, we met with Jorge Perez of The Related Group and toured the Miami Design District and the Acqualina Resort in Sunny Isles Beach. Last year in NYC, we met with Jeff Sutton and Ronald Kravit. We also toured One Vanderbilt with SL Green and World Trade Center 4 with Silverstein and visited Blackstone, L&L, and Vornado, among others.

Speaker Series & Zell/Lurie: We host various on-campus speaking events throughout the year. Past speakers include David Lazarus from Eastdil and Peter Linneman from Linneman Associates. Members also gain access to Zell/Lurie programs, including the Ballard Luncheon Series, Fall/Spring Conferences, Resume Book, and Mentorship Program with the MBA real estate club.

Education: Case competitions and internal workshops educate members on real estate investing and help them prepare for interviews and Wharton's real estate coursework. Past case competitions and workshops include the Cornell International Real Estate Competition and Argus/excel modeling workshops.

New Student Programming (NSP)

Our NSP events seek to create an educational and communal environment for all underclassmen to explore the real estate industry and foster their interests in the field. Events will include Real Estate 101 Workshops, Lunch & Learn with the Board, Career Panels, Quizzo Nights, Roundtable Discussions, and Treks Experience Sharing.

How to Join

Visit WUREC at Wharton Clubbing Night and join our listserv to receive announcements on important meeting dates, application deadlines, upcoming events, and recruiting information. Stay tuned for details on our upcoming fall kick-off GBM. You can sign up for our listserv at wurec.info (scroll to the bottom).

Available Position

Available positions in the fall include committee members of Treks, Communications, Speakers, Membership & Development, and Careers. These positions are open to all class years. For more information or questions regarding WUREC, contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, Speakers, Membership & Development, and Careers. These positions are open to all class years. For more information or questions regarding WUREC, contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, Speakers, Membership & Development, and Careers. These positions are open to all class years. For more information or questions regarding WUREC, contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the contact Carol Chen or Skyler Levine (Co-Presidents) at carolcommunications, see the carolcommunication of carolcommunications at carolcommunications, see the carolcommunication of carolcommunications at carolcommunications, see the carolcommunication of carolcommunications at carolcommunications, see the carolcommunication of carolcommunication of



Wharton Women is the largest paid-member undergraduate student organization at Penn, and its mission is to empower women to explore careers in business. Whether you are interested in listening to influential guest speakers, networking with the club's forty plus corporate sponsors, volunteering at a high school conference to inspire the next generation of female leaders, or teaching financial literacy in the West Philadelphia community, Wharton Women has something for you!

Structure

A ten-member executive board leads the club, which is chosen at the end of the fall semester. Active members are invited to apply for committee and chair positions, and over forty leadership roles are offered each year. Anyone can become a member of Wharton Women – no application needed! Wharton Women welcomes all students regardless of their school or gender.

Events

Annual Dinner: Begin the night by networking with over a hundred corporate representatives at a career fair. Afterwards, enjoy dinner during a keynote presentation led by a powerful woman in business.

Business Conference: Female leaders from a variety of industries join Wharton Women for a day of engaging discussion and learning.

Dressing for Success: Learn how to rock a stylish business wardrobe while giving back to women struggling to enter the workplace. This charity event mixes fashion and fun!

New Student Programming Freshman Buddies: Come meet other WW members and be assigned to a wonderful upperclassmen WW mentor to help you learn the best way to transition into school! Mentees will have the opportunity to meet with their mentors at multiple other events planned by WW throughout the semester.

How to Join

Anyone is welcome to become a member of Wharton Women. Please see our Facebook Page (WhartonWomen Undergraduates) or our website (http://www.whartonwomen-penn.com/) to learn more about joining our listserv and becoming a formal member.

For more information or questions regarding Wharton Women, contact Uswah Shabbir, the President. Don't hesitate to reach out!

uswah@wharton.upenn.edu

YOUTHHACK

YouthHack Undergraduate Penn Society is a for-purpose organization that helps students learn more about technology, startups, and entrepreneurship through experiential learning programs and combining education with action. Founded in 2014, YouthHack has expanded to 10 chapters in various countries worldwide, and is growing stronger every year.

Structure

Everyone who goes through YouthHack's flagship programs (Startup School and YH Ventures) are members of the larger YouthHack community for life. Core team members run day-to-day operations of: Marketing & Externals, Startup School, and YH Ventures. The exec board consists of: Presidents, VPs Marketing & Externals, VP Finance, Startup School Program Leads, YH Ventures Program Leads.

New Student Programming

Startup School: Interested in entrepreneurship but don't know where to begin or how to get involved? Join us at Startup School and embark on your entrepreneurial journey. We'll guide you through the basics of launching a startup, and by the end you'll be ready to start your own venture! You'll pitch to real venture capitalists at the end of the program, and gain feedback on your idea.

Events/Opportunities

YouthHack has two flagship programs, Startup School and YouthHack Ventures.

Startup School - see above.

YouthHack Ventures: Are you busy hacking away at your startup? Apply to YH Ventures, Penn's premier accelerator for first-time founders and student entrepreneurs. We'll be in the weeds with you working to grow your venture, connecting you with mentors and resources. Join a community of hackers, hipsters, and hustlers, to support one another as we turn dreams into reality. You'll pitch to real venture capitalists at the end of the program, and gain feedback on your idea.

How to Join/Available Positions

Both of our flagship programs, Startup School and YH Ventures, will be running in the Fall and Spring. We also look to recruit members for the core team directly out of those programs, so if you're interested in getting more involved in running YouthHack, be sure to get involved with our two programs early! Note: if you have design skills and/or experience, you can apply directly to be a member of the Marketing & Externals core team, contingent on your completion of the Startup School program. Email us if you are interested.

For more information regarding YouthHack, visit our website at http://youthhack.net/, follow us on Facebook at YouthHack Philadelphia, or feel free to contact our co-presidents, Alisha Joshi (jalisha@wharton.upenn.edu) and Jonathan Mak (jhwmak@seas.upenn.edu) if you have questions or would like to be added to our listserv to hear about upcoming events.

Wharton Council Traditions

In addition to acting as the umbrella organization for Wharton undergraduate clubs, Wharton Council also hosts annual traditions designed to bring the undergraduate body closer together and foster community building experiences. Each of these traditions is described below.

Business of Life Lecture

The Business of Life Lecture is an opportunity for Wharton professors and other acclaimed speakers to share with the undergraduate students their life journey, words of wisdom, and what they believe is the Business of Life. Past speakers include Dean Thomas Robertson, Professor Richard Shell, Professor Adam Grant, and Philadelphia Mayor Michael Nutter.

Clubbing Night

Clubbing Night is the annual showcase of all Wharton Council clubs. This event creates a forum for students to engage with the 40+ Wharton Council recognized and trial clubs.

Hostile Takeover

The Gamemaster and Wharton Council present Hostile Takeover, a game of assassins, to the Wharton community. Each year, 300+ students, staff, and faculty participate in this tradition to eliminate their designated targets and make the Final Boardroom, competing for great prizes along the way.

Senior Reception

Senior Reception is a special event only for Wharton Seniors. It gives seniors the chance to share a toast with Wharton's faculty and bid farewell to the many friends they have made over their years at the school.

Wharton Club Recruiting 101

Wharton Club Recruiting 101 is the follow-up event to Clubbing Night. Join Wharton Council and club leaders as we explain how students can get involved in clubs and discuss student life at Wharton.

Wharton Undergraduate Leadership Forum

The Wharton Undergraduate Leadership Forum (WULF) is an annual conference for Wharton club leaders to meet each other, to learn from faculty speakers, and to create new partnerships. This event fosters an environment of collaboration and cooperation among the leaders of the Wharton undergraduate community.

Wharton 5K Run

The Wharton UGR & MBA Charity 5K Race is the first Wharton Council tradition that brings together the undergraduate and graduate Wharton student bodies and allows the entire Wharton community to engage in some friendly competition. All proceeds from the 5K are donated to that year's charity.





www.whartoncouncil.org